



BioHealth Innovation

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OVERVIEW

BioHealth Innovation, Inc. (BHI), is a Montgomery County innovation intermediary which translates market-relevant research into commercial success by bringing together management, funding, and markets. BHI is seeking a life sciences professional with consulting, market research and/or portfolio management experience to join the BHI's team and serve as a Senior Analyst, Ph.D. to manage and support the Analyst team through training and front facing of potential start-up CEOs and Companies.

POSITION DESCRIPTION – Senior Analyst, Ph.D.

The Senior Analyst will manage the analysts and provide project support and guidance to the team as well as to new entrepreneurs on projects including SBIR Grants, corporate and private investments. This will entail market, technology, regulatory and other business intelligence research to support BHI consulting, coaching of companies and the Analyst team profit center. This is a hands-on leadership position.

Further specifics and responsibilities include:

- Provide hands-on management of the Analyst team.
- Prepare proposals for prospective clients and potential soft landing companies.
- Navigate day-to-day assignments and prioritize projects.
- Produce materials for client start-up companies including competitive landscape or opportunity assessments, market research, product development issues, commercial strategies, funding trends and investor preparation for technologies spanning all life sciences (drugs, devices, biotech, cell & gene therapies, IVD/MDx, digital health, research tools, etc).
- Creatively address organizational concerns by devising tools, metrics and dashboards to manage and report on projects, gauge progress, outcomes and successes.
- Utilize project management techniques, databases and communication tools to report program initiatives, progress and outcomes to leadership.
- Manage alliances, timelines and deliverables with external partner organizations and institutions.
- Serve as a business resource to BHI communities on strategic development of key programs, particularly in pharma and biotech, maintaining relationships and representing BHI, along with other BHI staff, at events, organizations and agencies that support entrepreneurial activities.

QUALIFICATIONS

- Ph.D. degree in biological sciences or related field with 2-3 years experience as business analyst.
- Consulting Experience Preferred.
- Management Experience Preferred.
- Excellent Communication Skills.

- Previous experience in product development, business analyst or strategy roles with early stage bio, pharma or medtech companies or entrepreneurial experience as life sciences company advisor a plus. Knowledge of product development and commercialization milestones and lifecycle.
- Experience with market opportunity assessment, financial modeling or life sciences business consulting. Familiarity with business intelligence databases (Global Data, Clarivate), investment databases (Pitchbook, Crunchbase) or other financial databases (Dealogic, Capital IQ) and trending tools (CBInsights or other).
- Ability to effectively liaise and manage projects with internal and external key stakeholders, both within investor/business and technical/scientific areas.
- Strong organizational, analytical, communication skills with demonstrated ability to prioritize.
- Interest and ability working in a fast-paced environment.
- Maintain flexibility in a changing environment and communicate effectively across highly matrixed organizations.
- Excellent presentation skills and ability to prepare high quality, thorough and concise analyses.

TERMS & COMPENSATION

Compensation for this position is competitive and negotiable. BHI is an equal opportunity employer.

APPLICATION PROCEDURE

Must be a U.S. Citizen.

Interested applicants should send their resume and cover letter to Lynne A. Brisbane, Director of Finance, HR, and Operations, at jobs@biohealthinnovation.org.