Corporate Connect Council
BHI Introduction

Rich Bendis
President & CEO
BioHealth Innovation, Inc.

UMCP Riggs Alumni Center
5/13/2015
BHI/USM Partnership

- Brit Kirwan is a founding board member of BHI
- Ken Malone: USM Entrepreneur-in-Residence
- USM/BHI Portfolio companies
  - 3DBioWorks (UMB) – Grows cord stem cells in 3D printed bioreactors.
  - Tertius Analytics (UMCP) - Provides analytical tools for network modeling of regional industry clusters.
  - Asulon Therapeutics (UMD) - Developing small molecule therapeutics for rapid acting anti-depressants.
  - Paradigm Shift (UMB) – Developing small molecule therapeutics to support counter-terrorism and radiation oncology products
  - N5 Sensors (UMCP) – Multiple SBIR award winner
- IBBR Memorandum of Understanding (MOU)
- BHI is a Celebration of Innovation and Partnerships sponsor
The Region – Central Maryland

- Unrivaled Research Assets -
- Unfulfilled Commercial Promise -
- 550+ BioHealth Companies -
State of Maryland: Federal & University Resources

- Population: 5.9 million people

- 59 Federal Laboratories, Centers, & Institutes in Maryland

- Maryland Federal R&D investment exceeding $12 billion annually

JHU and USM represent another $3.5 billion in annual R&D
Change is Inevitable

“ It is not the strongest of species that survive, nor the most intelligent, but the ones most responsive to change.”

-Charles Darwin
Implementing a new Innovation Paradigm

- Willingness to deviate from traditional and parochial perspectives
- Encourage public investment and risk taking
- Developing trust through collaboration
- Ensuring the paradigm is responsive to partners’ missions
- Building consensus of all constituents through education, participation, and positive outcomes
- Move from technology-based economic development to **Innovation-Based Economic Development**
Challenges to Innovation Economy

- Lack of connection of innovation resources
- Lack of an entrepreneurial culture and C-level executives
- Lack of early-stage funding for commercializing technologies
- Lack of spin-offs from federal and university R&D

BHI Value Proposition

- Connect regional innovation assets
- Develop an entrepreneurial talent and support pipeline
- Attract funding for technology commercialization
- Evaluate commercially relevant federal and university technology
BioHealth Regional Innovation Cluster Assets
BioHealth Innovation is an Innovation Intermediary

An private-public partnership, serving as an innovation intermediary in Central Maryland with a mission to:

- Advance local technologies, assets and resources
- Accelerate innovation
- Globally connect sectors, industries, communities, and markets

- Regionally-oriented
- Private-public partnership, 501(c)(3) nonprofit
- Market-driven, private sector-led and funded
- Neither a government initiative, nor a membership organization
Public Private Partnership Best Practices, Common Attributes

- Longevity
- Bipartisan Support & Champions
- Independent Organizations
- Continuous Reinvention
- Private Sector Involvement
- Understand Return On Investment
- Sustainability In Funding
- Accountable
- Innovative
- Effective Leadership
Regional BioHealth Ecosystem Partners

**ACADEMIA**
- Research/T2
- Lifelong Learning
- Economic Development

**INDUSTRY**
- Profit
- Process
- Product

**GOVERNMENT**
- Sustainability
- Infrastructure Support
- Economic Policy

**FOUNDATIONS**
- Economic Growth
- Community Investment
- Regional Collaboration

**INSEPARABLE MISSIONS**
# BHI Board of Directors

<table>
<thead>
<tr>
<th>Name</th>
<th>Company/Position</th>
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</thead>
<tbody>
<tr>
<td>Daniel J. Abdun-Nabi</td>
<td>CEO, Emergent BioSolutions</td>
</tr>
<tr>
<td>Michael J. Baader, Esq.</td>
<td>General Counsel, Greenspring Associates</td>
</tr>
<tr>
<td>Richard A. Bendis</td>
<td>President &amp; CEO, BioHealth Innovation, Inc.</td>
</tr>
<tr>
<td>Kenneth Carter</td>
<td>Chair, Noble Life Sciences</td>
</tr>
<tr>
<td>Dave Lemus</td>
<td>CEO, Sigma-Tau Pharmaceuticals</td>
</tr>
<tr>
<td>Chris Callaghan</td>
<td>Group VP, Healthcare Banking, M&amp;T Bank</td>
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<tr>
<td>Ronald J. Daniels</td>
<td>President, Johns Hopkins University</td>
</tr>
<tr>
<td>Judith Dunn</td>
<td>VP, Global Head of Clinical Dev., Roche</td>
</tr>
<tr>
<td>Jens Eckstein</td>
<td>President, SR One (GSK)</td>
</tr>
<tr>
<td>David M. Gillece (Secretary)</td>
<td>Regional Managing Principal, Cassidy Turley</td>
</tr>
<tr>
<td>Rick Ivey</td>
<td>Vice President R&amp;D, BD Diagnostics</td>
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<tr>
<td>Joel Marcus</td>
<td>CEO &amp; Founder, Alexandria Real Estate</td>
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<tr>
<td>Beth Meagher</td>
<td>Principal, Deloitte Consulting LLP</td>
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<tr>
<td>William E. Kirwan</td>
<td>Chancellor, University System of MD</td>
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<tr>
<td>Douglas Liu</td>
<td>Senior VP of GO Qiagen</td>
</tr>
<tr>
<td>Charles Morton</td>
<td>Partner, Venable LLP</td>
</tr>
<tr>
<td>David Mott</td>
<td>General Partner, New Enterprise Associates</td>
</tr>
<tr>
<td>John A. Sackett</td>
<td>President, Shady Grove Adventist Hospital</td>
</tr>
<tr>
<td>J. Thomas Sadowski</td>
<td>President &amp; CEO, EAGB</td>
</tr>
<tr>
<td>Reginald Seeto</td>
<td>VP, Partnering and Strategy, Medimmune</td>
</tr>
<tr>
<td>Thomas Street</td>
<td>ACAO, MoCo Government</td>
</tr>
</tbody>
</table>
$4,565,585
2015 Funding

9:1
Leverage Ratio to each County $
BHI Program Structure

**Sources**
- NIH
- Universities
- Federal Labs
- Industry
- Entrepreneurs
- Soft Landing
- DreamIt

**Portfolio Managers**

**BHI Assistance Programs**
- SBIR Program
- Startup Package
- BioHealth Gap Fund
- Soft Landing

**Strategic Programs**
- BHI Incubator
- DreamIt Health
- Relevant Health
- Launch Labs

**Financial Sponsors**

**Outcomes**
- Technologies Progressed
- Company Growth
- Risk Capital
- New Startups & Spinoffs
- Partnerships
- Mergers & Acquisitions
- Leveraged $ 
- Regional Branding
- Jobs
- Economic Development
2015 Metrics Dashboard

1. Accelerate Growth and Expand BHI Portfolio
   - Track portfolio company fundraising.
   - Expend $1.8M in aggregate funding for a minimum of 25 portfolio companies.
   - Achieve 30 commercial development milestones.
   - Accomplish 35 public, private, and in-kind services.

2. Maintain, Grow, and Diversify Financial Support for BHI
   - Maintain a minimum net balance of $1.5M at year end.
   - Obtain new revenue for unique contracts.
   - Leverage existing clients, state, and county, grants.
   - Increase funding from industry, foundations, NIST, enterprises, and state.

3. Maintain and Evaluate the BHI Federal Funding Assistance Program
   - Support the submission of at least 10 high-quality 508 grant proposals.
   - Increase National Average for 508 grants.

4. Expand BHI Supported Accelerator and Incubator Programs
   - Obtain commitments for a minimum of $800k for the Montgomery County Accelerator.
   - Achieve at least eight high-potential companies for the accelerator pilot.

5. Increase Access to Early Stage Capital for Commercially Relevant BioHealth Companies in Central Maryland
   - Launch Fund, obtaining commitments for a first close of $50M in 2015.

6. Continue to Support Economic Development Activities in Central Maryland
   - Complete the Risk Innovation Index to compare Maryland's strengths and weaknesses to other leading BHI clusters.
   - Support Maryland SBDC, and NIST as a funding partner with NIST and Maryland and raise $60K in state earmark funds.

VLP Therapeutics and Merck received $21.1M from SBDC, Anthera and QuantMedCare each received $313K. Improving capitalization (Aethera, Perception Thermogenics, BSN, CenTron). A membership partnership with MedStar, Diversis, Bio and Access have been instrumental in establishing additional financial support for 5 companies (Phonix, 100Meds, Biokey, QuantMedCare, Central BioHealth CoC) in 2015.

For 2015, the portfolio maintained mission for 1 company (HF) generating $1.8M in Q1 for Nanofi, PTC Food, and MUSC.

Trends have been mixed for the BHI in 2015. It is on track with projections, but revenue fell out in February.

BHI has supported 7 successful grantee projects to date in 2015: QuantMedCare, Diversis, 100Meds, MedStar, APRIC, VLP Therapeutics, PhysiCon.

11 of 21 submissions (by Jan, 2014) 1 Pending

We have initiated dialogue with MedStar, Locubin, Merck, CenTron, BSN and have a lot of other potential projects.

We have committed $708K, $184,859, $41,000, and $400K in state earmarks.

Company recruiting will begin Q1 2015.

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BHI Technology Focus

- Therapeutics
- Diagnostics
- Medical Devices
- Healthcare Services
- E-Health
- Mobile Health
- Electronic Medical Records
- Health Informatics
- BioHealth Cyber Security
Innovation Paradigm Shift

PROOF OF CONCEPT
(Technological Feasibility)
Laboratory Push
“It Works!”

PROOF OF COMMERCIAL RELEVANCE
(Market Pull)
“It Works To Solve A Problem”
“I’ll Buy It”
BHI Commercial Relevance Advisory Board

- A pool of experienced biohealth professionals who have agreed to assist BHI in evaluating market-relevant research and product development opportunities

- The CRAB helps determine the commercial applicability of emerging entrepreneurs, companies and their science or technology.
Innovation Capital Valley of Death

<table>
<thead>
<tr>
<th>Stage</th>
<th>POR / Pre-Seed</th>
<th>Seed/Start-Up</th>
<th>Early</th>
<th>Later</th>
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<tbody>
<tr>
<td>Source</td>
<td>Founders, FFF</td>
<td>Angels, IBED, SBIR</td>
<td>Venture Funds</td>
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<tr>
<td></td>
<td>Bootstrapping</td>
<td>Accelerator Seed Funds</td>
<td>M&amp;A, IPO</td>
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<tr>
<td>Demand</td>
<td>$0K</td>
<td>$500K</td>
<td>$2M</td>
<td>+$5.0M</td>
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</table>

“VALLEY OF DEATH”

BioHealth Gap Fund
# BHI Innovation Capital Map

## Capital Sources by Investment Stage

<table>
<thead>
<tr>
<th>Stage</th>
<th>Pre-Proof of Concept</th>
<th>Translational Research/Proof of Concept</th>
<th>Proof of Commercial Relevance/Pre-Seed</th>
<th>Seed/Start-Up</th>
<th>Early Stage</th>
<th>Later Stage</th>
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<tbody>
<tr>
<td>Amount Range</td>
<td>$25,000 - $1,500,000</td>
<td>$15,000 - $750,000 (over 3 yrs)</td>
<td>$15,000 - $500,000</td>
<td>$50,000 - $1,500,000</td>
<td>$200,000 - $2,500,000</td>
<td>$2,500,000+</td>
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<tr>
<td>Funding Sources</td>
<td>NIH R01, NIH R03, NIH R21</td>
<td>SBIR/STTR Grant Phase 1</td>
<td>Maryland Industrial Partnerships (MIPS @ UMD)</td>
<td>Dingman Center Angels (UMD)</td>
<td>Propel Baltimore Fund</td>
<td>Maryland Venture Fund Authority</td>
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<td></td>
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<td>NCATS Cures Acceleration Network (CAN)</td>
<td>TEDCO Maryland Innovation Initiative - Phase 2</td>
<td>BioMaryland Biotechnology Dev. Award - Translational Research</td>
<td>TEDCO Veterans’ Opportunity Fund</td>
<td>ABS Capital Partners</td>
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<td></td>
<td>Maryland Stem Cell Research Fund (MSCRF) - Various</td>
<td>Maryland Stem Cell Research Fund (MSCRF) - Pre-Clinical</td>
<td>TEDCO Patent Assistance Program</td>
<td>Invest Maryland: Maryland Venture Fund</td>
<td>Greenspring Associates</td>
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<td>TEDCO Technology Validation Program - Proof of Concept</td>
<td>TEDCO Technology Validation Program - Market Assessment</td>
<td>TEDCO Technology Commercialization Fund</td>
<td>BioMaryland Biotechnology Dev. Award - Commercialization</td>
<td>Novak Biddle Venture Partners</td>
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<td></td>
<td>TEDCO Maryland Innovation Initiative - Phase 1</td>
<td>SBIR/STTR Phase 2</td>
<td>TEDCO Maryland Innovation Initiative - Phase 3</td>
<td>Maryland Health Care Product Development Corporation</td>
<td>Sterling Venture Partners</td>
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<td></td>
<td>JHU - Coulter Translational Research Partnership</td>
<td>SBIR/STTR Federal Funding Assistance Program</td>
<td>SBIR/STTR Phase 2</td>
<td>Abell Venture Fund</td>
<td>Harbert Venture Partners</td>
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<td></td>
<td></td>
<td></td>
<td>BioHealth Gap Fund</td>
<td>MMG Ventures LLP</td>
<td>JMI Equity</td>
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<td></td>
<td></td>
<td>TDF</td>
<td>New Enterprise Associates (NEA)</td>
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</table>

## Funding Type Key

- **Academic**
- **State of Maryland**
- **Federal**
- **BioHealth Innovation, Inc.**
- **Economic Development**
- **Private Capital**

## Tax Credits

- **Maryland Biotechnology Investor Tax Credit**
- **Montgomery County Biotechnology Investor Tax Credit**
BHI Commercialization Model

Inventions patented through Universities, Federal Labs, Private R&D, and Basic Research

1. Proof of Concept
2. Product Development Research
3. Prototype Product
4. Proof of Commercial Relevance
5. SBIR/STTR
6. Make Technology Investment Grade
7. Transfer Technology to Industry
8. BIO MARYLAND
9. Next Generation Products
10. Reinvestment

Spin Off Companies
Transfer Technology to Industry

Funding & Entrepreneurial Resources

Wealth Creation: Companies, Jobs, Products & Profits
Generate Equity, Royalties & License Fees

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NIH Partnership Agreements

PIA between BHI and NIH’s Office of Technology Transfer (OTT) that supports the 27 NIH institutes’ $3 billion intramural research and the Food and Drug Administration to **promote and foster cooperative research and accelerate technology commercialization** among NIH/FDA, businesses, and universities.

NIH Consulting Entrepreneur Services Contract for 5 NIH Entrepreneurs-in-Residence
Who are the Entrepreneurs-in-Residence?

**Ram Aiyar (NHLBI)**
Ram assists the National Heart Lung and Blood Institute (NHLBI) in translating disruptive science into commercially viable technologies. He works with the relevant stakeholders within the NIH to develop commercial plans and/or develop licensing opportunities such that the NIH technologies can be translated into commercially viable entities that will solve unmet medical needs of patients.

**Ken Malone (UM Ventures)**
Ken has built his career on creating economic value from science. Whether it was developing new business lines for global corporations or spinning out new ventures from universities, he has engaged in the commercialization of hundreds of new products in advanced materials and life sciences.

**Todd Chappell (EIR Consultant)**
Todd assists the Office of Technology Transfer (OTT) in the evaluation of existing technologies, provide an entrepreneurial perspective on new licensing proposals from start-up companies, advise on opportunities for new ventures, assist with developmental strategies, and mentor scientists to help ensure their research becomes commercially valuable.

**Albine Martin (EIR Consultant)**
Dr. Albine Martin brings over 20 years of product commercialization and corporate development experience with 3 public companies located in Maryland and representing the biotechnology, diagnostics and life sciences sector. She has also served as a member of Active Angels, Inc where she syndicated and provides diligence for early stage investments.

Pending: 5 new NIH EIRs
BHI Company Portfolio – 31 Companies – 126 Jobs*

*Numbers do not reflect BHI employees, company consultants, and full-time equivalents at each of the portfolio companies.
BHI Scouting

NIH/Federal Labs
BHI Portfolio
Entrepreneurs
Existing Biohealth Companies
International Soft Landing
Accelerator Companies
Industry Spinouts
Universities
BHI EIR TEAM
BHI Partners
BHI Federal Funding Assistance

- $2.2 billion annual United States Government program coordinated by the Small Business Administration provides grants or contracts to small businesses to spur technological innovation
- Grants awarded in 3 phases between $100,000 and $1.5 million
- Non-dilutive

Value Chain of Assistance

- Funding Concept Review
  Ensure Appropriateness for the Federal Agency
- Application Technical Support
  Guidance through Federal Registration Process
- Proposal Development
  In-Kind Guidance on Proposal Best Practices
- Funding for High-Quality Proposals
  Intensive Support with Professional Consultant

Funding Agencies

- NSF
- Bill & Melinda Gates Foundation
- NIH
- USAID
- USAMRIID
- National Institutes of Health
- BARDA
- National Cancer Institute
- NIH
- National Heart, Lung, and Blood Institute
- DARPA
- Congressionally Directed Medical Research Programs
- CDMRP
- Department of Defense
BHI Federal Funding Assistance

Running Total – Small Businesses Assisted

14 Awards won; $2.25M in funding
25 Projects supported by BHI funds
126 Projects Reviewed
51 Grant Proposals Submitted

2015 Success Rate

45.8% Program Success Rate
21.1% National Average Win Rate
BHI Startup Package

Corporate Legal

Intellectual Property

Clinical Services

Accounting

Laboratory Space

Incubation

Banking

Payer Advisory Services

Scientific Data Management Services

Grant Consulting
BHI Incubator

BHI interacts with companies and technologies at various stages in the biohealth industry from the results of basic research to companies currently selling products in the market. At these multiple levels of maturity, BHI evaluates whether the organization can help progress the scientist, inventor, entrepreneur, and/or business manager to support the growth of the entity.

We have a dedicated co-working space at our headquarters in Rockville where we support client companies with the goal of progressing the business model for the company.

The BHI Incubator is a member of MBIA, NBIA, and is a certified Maryland TEDCO Incubator.
FEATUERS
• Five laboratory/office modules; each approximately 1,200 Rentable Square Feet (RSF)
• Laboratory space includes casework, sink, fume hood, equipment storage, emergency generator capacity, etc.
• Office space includes one furnished office, two workstations and common lobby, pantry, conference rooms, IT closet, autoclave, and glass wash so business can immediately commence

LEASE TERMS
• 12 month lease terms with potential for a six (6) month extension
• Base Rent is $3,925 per month to account for rent and operating expenses inclusive of utilities
• Security deposit is equivalent to one (1) month of Base Rent
Increased investments in the **mobile and healthcare sectors** helped boost the median size of angel and angel group syndicate rounds

Mobile health technologies projected to be worth **$11.8 billion by 2018**

*Source: 2014 Halo Report*
A Health IT Accelerator is an intensive 16 week program that admits top-recruited companies and entrepreneurs, provides a curriculum and network of experienced mentors in business, marketing and product development in the Health IT arena to “accelerate” top companies.

- Retain promising high growth HIT entrepreneurs in MD

**Partners:**

- BioHealth Innovation, Inc.
- Johns Hopkins University
- DreamIt Ventures
- Economic Alliance of Greater Baltimore
- Northrop Grumman
- Kaiser Permanente
- DBED
- The Abell Foundation
<table>
<thead>
<tr>
<th>Company</th>
<th>Service</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aegle</td>
<td>Wearable biometric devices</td>
<td>Baltimore, MD</td>
</tr>
<tr>
<td>Avhana Health</td>
<td>Practicing smarter medicine</td>
<td>Baltimore, MD</td>
</tr>
<tr>
<td>Cognuse</td>
<td>Mobile Cognitive Rehabilitation</td>
<td>Talinn, Estonia</td>
</tr>
<tr>
<td>Emocha</td>
<td>Mobile Information Platform</td>
<td>Baltimore, MD</td>
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<tr>
<td>Protenus</td>
<td>Protecting Patient Data</td>
<td>Baltimore, MD</td>
</tr>
<tr>
<td>Respi</td>
<td>Respiratory Medical Device</td>
<td>Athens, Greece</td>
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<tr>
<td>Patientfeed</td>
<td>Inpatient Care Collaboration</td>
<td>Pittsburgh, PA</td>
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<tr>
<td>Phobious</td>
<td>Augmented Reality Treatment</td>
<td>Barcelona, Spain</td>
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<tr>
<td>Quantified Care</td>
<td>Digital Workflow Management</td>
<td>Baltimore, MD</td>
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# DreamIt 2

<table>
<thead>
<tr>
<th>Company</th>
<th>Description</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Baton</td>
<td>A mobile app designed to ensure more efficient patient handoffs between hospital teams.</td>
<td>Baltimore, MD</td>
</tr>
<tr>
<td>Sisu Global Health</td>
<td>Makes devices for the “most challenging” medical environments.</td>
<td>Grand Rapids, MI</td>
</tr>
<tr>
<td>DECISIVE HEALTH</td>
<td>A platform that helps practices</td>
<td>San Francisco</td>
</tr>
<tr>
<td>InsightMedi</td>
<td>A photosharing network for the healthcare industry</td>
<td>Spain</td>
</tr>
<tr>
<td>Real Dietitian</td>
<td>A telehealth platform focused on increased access to dietitians</td>
<td>Chicago, IL</td>
</tr>
<tr>
<td>REDOX</td>
<td>A modern API that enables software developers to integrate with legacy health IT systems.</td>
<td>Baltimore, MD</td>
</tr>
</tbody>
</table>
Relevant Health
MOVING MINDS TO MARKET

- Business accelerator for health startups in 2015
- 5 month formal co-working program with 7 month continuation
- Connect founders with a strong mentor network
- Help founders grow into a company ready for pilot testing and
- Cohorts of 8 - 10 companies and their founders recruited globally
- Up to $50,000 in stipends per company
- Product focus
- Software developer pool
- Long term support/transition into Montgomery County Incubator Network
- Close proximity to NIH, FDA, HHS, Health companies, international trade representatives and BioHealth Innovation
- **Program Duration:** September 2015 – February 2016

Rockville Innovation Center
Will provide direct seed and early-stage equity investments ranging from $500,000 to $2,000,000

Focused on BioHealth companies that fall into the 4 categories: Therapeutics, Medical Devices, Diagnostics, and Health IT

Goal: Achieve a $20,000,000 to $50,000,000 initial fund

Expectation: 30% of companies generating 10x the original investment

2015 – Target first close
BHI International Soft Landing

China  Korea
Estonia  Netherlands
Germany  North America
Greece  South America
India  Spain
Maryland Regional Happenings

1. Regional branding/marketing campaign
2. Development of community calendar
3. Building and keeping talent in the region
4. Leadership Committee to be formed to develop a regional strategic growth plan

GlaxoSmithKline to open vaccine research center in Rockville
BHI Website
The BHI website has news, an events calendar, research publications, regional organization feature stories and resources for the biohealth industry.

http://www.biohealthinnovation.org

BHI News
BHI’s weekly e-newsletter highlights the Central Maryland region’s news articles, national biohealth trends and feature stories.

http://www.biohealthinnovation.org/news
Entrepreneur Training Programs

**I-CORPS**
DC I-corps is a custom commercialization program for biohealth related technologies and startup companies. The six-week program guides teams through a rigorous market assessment and validation process ultimately creating a viable business model.

**NIH**
The BHI Commercialization Consulting Club is a place where BHI's EIRs and Commercialization Consultants can discuss all aspects of the technologies being researched and make new networking connections.

**INNoVATE**
The INNoVATE program provides applied training for postdoctoral fellows, research scientists, and other professionals who want to start life science based companies.

**FastTrac**
The FastTrac program is a practical, hands-on, entrepreneur-learning program designed to help entrepreneurs hone the skills needed to create, manage, and grow a successful business.

**Postdoc Conference & Career Fair**
The Postdoc Conference & Career fair is for current postdoctoral fellows working in Washington, D.C. area federal labs and universities, and for companies recruiting high-level S.T.E.M. (Science, Technology, Engineering and Mathematics) professionals.
BHI: The Triple Bottom Line

Grows high-paying jobs and businesses

Expands tax base; improves economic vitality

...and benefits human health!
“Somebody has to do something, and it’s just incredibly pathetic that it has to be **US.**”

- Jerry Garcia of the Grateful Dead
### BHI Key Staff

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
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</tr>
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<td><strong>Richard Bendis</strong></td>
<td>President &amp; CEO</td>
<td><a href="mailto:rbendis@biohealthinnovation.org">rbendis@biohealthinnovation.org</a></td>
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<tr>
<td><strong>Ram Aiyar</strong></td>
<td>EIR, NHLBI</td>
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<tr>
<td><strong>Todd Chappell</strong></td>
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<tr>
<td><strong>Renee Enright</strong></td>
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<tr>
<td><strong>Adam Hafez</strong></td>
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<td><a href="mailto:ahafez@biohealthinnovation.org">ahafez@biohealthinnovation.org</a></td>
</tr>
<tr>
<td><strong>Kurt Herzog</strong></td>
<td>Manager, Client Services</td>
<td><a href="mailto:kherzog@biohealthinnovation.org">kherzog@biohealthinnovation.org</a></td>
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