BHI Introduction

Rich Bendis
President & CEO
BioHealth Innovation, Inc.

Embassy of the United Arab Emirates
2/24/2015
2015: A Year of Innovation

A plan involving all government bodies to make the UAE a world innovative leader

- Support federal government efforts
- Attract national skills
- Increase distinguished research
- Boost efforts to build a national cadre who are able to lead UAE’s future
- Includes 30 National Initiatives

UAE - BHI Collaboration
The Region – Central Maryland

- Unrivaled Research Assets -
- Unfulfilled Commercial Promise -
State of Maryland: Federal & University Resources

- Population: 5.9 million people
- 59 Federal Laboratories, Centers, & Institutes in Maryland
- Maryland Federal R&D investment exceeding $12 billion annually

JHU and USM represent another $3.5 billion in annual R&D
### Challenges to Innovation Economy

- Lack of connection of innovation resources
- Lack of an entrepreneurial culture and C-level executives
- Lack of early-stage funding for commercializing technologies
- Lack of spin-offs from federal and university R&D

### BHI Value Proposition

- Connect regional innovation assets
- Develop an entrepreneurial talent and support pipeline
- Attract funding for technology commercialization
- Evaluate commercially relevant federal and university technology
BioHealth Regional Innovation Cluster Assets
BioHealth Innovation is an Innovation Intermediary

An private-public partnership, serving as an innovation intermediary in Central Maryland with a mission to:

- Advance local technologies, assets and resources
- Accelerate innovation
- Globally connect sectors, industries, communities, and markets

- Regionally-oriented
- Private-public partnership, 501(c)(3) nonprofit
- Market-driven, private sector-led and funded
- Neither a government initiative, nor a membership organization
Regional BioHealth Ecosystem Partners

**ACADEMIA**
- Research/T2
- Lifelong Learning
- Economic Development

**INDUSTRY**
- Profit
- Process
- Product

**GOVERNMENT**
- Sustainability
- Infrastructure Support
- Economic Policy

**FOUNDATIONS**
- Economic Growth
- Community Investment
- Regional Collaboration
### BHI Partners and Sponsors

#### Private Sector
- Gsk
- AstraZeneca
- BD
- Adventist HealthCare
- SR-one
- Roche
- MedImmune
- Emergent
- Northrop Grumman
- Venable
- Kaiser Permanente
- United Therapeutics
- Aronson
- M&T Bank
- DB Capital
- Deloitte
- Pernette
- DreamIt
- GenVec
- Ernst & Young
- NEA
- Cassidy Turley
- Commercial Real Estate Services
- Alexandria
- Sigma-Tau
- Inhouse Patent Counsel

#### Government
- Montgomery Economic Development
- Innovate Maryland
- Invest Maryland
- Frederick County Government
- EDA
- Maryland of Opportunity
- Bio Maryland

#### Academia
- University System of Maryland
- BW+tech
- University of Maryland Ventures
- University of Maryland BioPark
- Johns Hopkins University
- M+tech

#### NGOs
- Economic Alliance of Greater Baltimore
- Tech Council of MD
- Maryland Business Recruitment Association
- Maryland TEDCO
- Maryland Business Recruitment Association
## BHI Board of Directors

<table>
<thead>
<tr>
<th>Name</th>
<th>Title/Position</th>
<th>Company/Institution</th>
</tr>
</thead>
<tbody>
<tr>
<td>Daniel J. Abdun-Nabi</td>
<td>CEO, Emergent BioSolutions</td>
<td>Emergent</td>
</tr>
<tr>
<td>Michael J. Baader, Esq.</td>
<td>General Counsel, Greenspring Associates</td>
<td>Greenspring Associates</td>
</tr>
<tr>
<td>Richard A. Bendis</td>
<td>President &amp; CEO, BioHealth Innovation, Inc.</td>
<td>BioHealth Innovation, Inc.</td>
</tr>
<tr>
<td>Kenneth Carter</td>
<td>Chair, Noble Life Sciences</td>
<td>Noble Life Sciences</td>
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<tr>
<td>Dave Lemus</td>
<td>CEO, Sigma-Tau Pharmaceuticals</td>
<td>Sigma-Tau Pharmaceuticals</td>
</tr>
<tr>
<td>Chris Callaghan</td>
<td>Group VP, Healthcare Banking, M&amp;T Bank</td>
<td>M&amp;T Bank</td>
</tr>
<tr>
<td>Ronald J. Daniels</td>
<td>President, Johns Hopkins University</td>
<td>Johns Hopkins University</td>
</tr>
<tr>
<td>Judith Dunn</td>
<td>VP, Global Head of Clinical Dev., Roche</td>
<td>Roche</td>
</tr>
<tr>
<td>Jens Eckstein</td>
<td>President, SR One (GSK)</td>
<td>GSK</td>
</tr>
<tr>
<td>David M. Gileece (Secretary)</td>
<td>Regional Managing Principal Cassidy Turley</td>
<td>Cassidy Turley</td>
</tr>
<tr>
<td>Rick Ivey</td>
<td>Vice President R&amp;D, BD Diagnostics</td>
<td>BD</td>
</tr>
<tr>
<td>Joel Marcus</td>
<td>CEO &amp; Founder, Alexandria Real Estate</td>
<td>Alexandria Real Estate</td>
</tr>
<tr>
<td>Beth Meagher</td>
<td>Principal, Deloitte Consulting LLP</td>
<td>Deloitte</td>
</tr>
<tr>
<td>William E. Kirwan</td>
<td>Chancellor, University System of MD</td>
<td>University System of MD</td>
</tr>
<tr>
<td>Douglas Liu</td>
<td>Senior VP of GO Qiagen</td>
<td>Qiagen</td>
</tr>
<tr>
<td>Charles Morton</td>
<td>Partner, Venable LLP</td>
<td>Venable LLP</td>
</tr>
<tr>
<td>David Mott</td>
<td>General Partner, New Enterprise Associates</td>
<td>NEA</td>
</tr>
<tr>
<td>John A. Sackett</td>
<td>President, Shady Grove Adventist Hospital</td>
<td>Adventist HealthCare</td>
</tr>
<tr>
<td>J. Thomas Sadowski</td>
<td>President &amp; CEO, EAGB</td>
<td>EAGB</td>
</tr>
<tr>
<td>Reginald Seeto</td>
<td>VP, Partnering and Strategy Medimmune</td>
<td>Medimmune</td>
</tr>
<tr>
<td>Thomas Street</td>
<td>ACAO, MoCo Government</td>
<td>AstraZeneca</td>
</tr>
</tbody>
</table>
BHI Organizational Chart

Executive Administrator
Renée Enright

President & CEO
Rich Bendis

BHI Board
(501c3)

Commercialization Industry
University Federal Labs

NHLBI EIR
Ram Aiyar
Contracted

Marketing Communications
Market Research Social Media

Director Finance & Human Resources
Amanda Wilson

Managing Director Economic Development
Ethan Byler

BHI Management Inc.
Board

Investments Fund Administration
Investment Manager

Consulting EIR
Todd Chappell

Manager, IT
Adam Hafez

Consultant
Albine Martin

Manager, Operations

Investment Consultant
Tania Fernandez

Current

Future

Part-time

Health IT EIR
Accelerator Manager

UMV EIR
Ken Malone

EIR Intern
Peter Parker

NIH Intern

EIR Fellow
Anthony Salch

NIH PostDocs

EIR Intern
Eric Norman

EIR Intern Ashwin Kalluri

NIH EIR

Manager, Client Services
Kurt Herzog

Manager

EIR Admin

Market Research Analyst

Accounting Intern Vanessa Sorto

Legal Intern Shirley Tan
BHI Program Structure

**SOURCES**
- NIH
- Universities
- Federal Labs
- Industry
- Entrepreneurs
- Soft Landing
- DreamIt

**BHI Assistance Programs**
- SBIR Program
- Startup Package
- BioHealth Gap Fund

**Strategic Programs**
- Intl. Soft Landing
- DreamIt Health
- MoCo Accelerator

**Non-client Support**

**Financial Sponsors**

**OUTCOMES**
- Technologies Progressed
- Company Growth
- Risk Capital
- New Startups & Spinoffs
- Partnerships
- Mergers & Acquisitions
- Leveraged $ 
- Regional Branding
- Jobs
- Economic Development
BHI Technology Focus

- Therapeutics
- Diagnostics
- Medical Devices
- Healthcare Services
- E-Health
- Mobile Health
- Electronic Medical Records
- Health Informatics
- BioHealth Cyber Security
Innovation Paradigm Shift

PROOF OF CONCEPT
(Technological Feasibility)
Laboratory Push
“It Works!”

PROOF OF COMMERCIAL RELEVANCE
(Market Pull)
“It Works To Solve A Problem”
“I’ll Buy It”
BHI Commercial Relevance Advisory Board

- A pool of experienced biohealth professionals who have agreed to assist BHI in evaluating market-relevant research and product development opportunities.
- The CRAB helps determine the commercial applicability of emerging entrepreneurs, companies and their science or technology.
## Innovation Capital Valley of Death

### Stage
- **POR / Pre-Seed**
- **Seed/Start-Up**
- **Early**
- **Later**

<table>
<thead>
<tr>
<th>Source</th>
<th>Founders, FFF</th>
<th>Bootstrapping</th>
<th>Crowdfunding</th>
<th>Angels, IBED, SBIR</th>
<th>Accelerator Seed Funds</th>
<th>Venture Funds</th>
<th>M&amp;A, IPO</th>
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</thead>
<tbody>
<tr>
<td>Demand</td>
<td>$0K</td>
<td>$500K</td>
<td>$2M</td>
<td></td>
<td></td>
<td></td>
<td>+$5.0M</td>
</tr>
</tbody>
</table>

### Supply

**“VALLEY OF DEATH”**

**Funding Gap**

**Secondary Funding Gap**

**BioHealth Gap Fund**
# BHI Innovation Capital Map

## Capital Sources by Investment Stage

<table>
<thead>
<tr>
<th>Pre-Proof of Concept</th>
<th>Translational Research/Proof of Concept</th>
<th>Proof of Commercial Relevance/Pre-Seed</th>
<th>Seed/Start-Up</th>
<th>Early Stage</th>
<th>Later Stage</th>
</tr>
</thead>
<tbody>
<tr>
<td>$25,000 - $1,500,000 (per 5 yrs)</td>
<td>$15,000 - $750,000 (per 3 yrs)</td>
<td>$15,000 - $500,000</td>
<td>$50,000 - $1,500,000</td>
<td>$200,000 - $2,500,000</td>
<td>$2,500,000+</td>
</tr>
</tbody>
</table>

- NIH R01
- NIH R03
- NIH R21
- SBIR/STTR Grant Phase 1
- NCATS Cures Acceleration Network (CAN)
- Maryland Stem Cell Research Fund (MSCRF) - Various
- TEDCO Technology Validation Program - Proof of Concept
- TEDCO Maryland Innovation Initiative - Phase 1
- JHU - Coulter Translational Research Partnership
- Maryland Industrial Partnerships (MIPS @ UMD)
- TEDCO Maryland Innovation Initiative - Phase 2
- Maryland Stem Cell Research Fund (MSCRF) - Pre-Clinical
- TEDCO Technology Validation Program - Market Assessment
- SBIR/STTR Phase 2
- SBIR/STTR Federal Funding Assistance Program
- Dingman Center Angels (UMD)
- BioMaryland Biotechnology Dev. Award - Translational Research
- TEDCO Patent Assistance Program
- TEDCO Technology Commercialization Fund
- TEDCO Maryland Innovation Initiative - Phase 3
- SBIR/STTR Phase 2
- BioHealth Gap Fund
- Propel Baltimore Fund
- TEDCO Veterans’ Opportunity Fund
- Invest Maryland: Maryland Venture Fund
- BioMaryland Biotechnology Dev. Award - Commercialization
- Maryland Health Care Product Development Corporation
- Abell Venture Fund
- MMG Ventures LLP
- TDF
- BioHealth Gap Fund
- Maryland Venture Fund Authority
- ABS Capital Partners
- Greenspring Associates
- Novak Biddle Venture Partners
- Sterling Venture Partners
- Harbert Venture Partners
- JMI Equity
- New Enterprise Associates (NEA)

## Funding Type Key
- Academic
- State of Maryland
- Federal
- Economic Development
- Private Capital

## Tax Credits
- Maryland Biotechnology Investor Tax Credit
- Montgomery County Biotechnology Investor Tax Credit
BHI Commercialization Pipeline

Source and evaluate biohealth intellectual properties (IP)

Identify funding for market-relevant IP

Grow and markets businesses and products
BHI Commercialization Model

Inventions patented through Universities, Federal Labs, Private R&D, and Basic Research

1. Proof of Concept
2. Product Development Research
3. Prototype Product
4. SBIR/STTR Commercial Relevance Program
5. PROOF OF COMMERCIAL RELEVANCE
6. Make Technology Investment Grade
7. Transfer Technology to Industry
8. BIOX MARYLAND
9. Next Generation Products
10. Reinvestment

Wealth Creation: Companies, Jobs, Products & Profits

Funding & Entrepreneurial Resources

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NIH Partnership Agreements

PIA between BHI and NIH’s Office of Technology Transfer (OTT) that supports the 27 NIH institutes’ $3 billion intramural research and the Food and Drug Administration to promote and foster cooperative research and accelerate technology commercialization among NIH/FDA, businesses, and universities.

NIH Consulting Entrepreneur Services Contract for 5 NIH Entrepreneurs-in-Residence
**BHI Entrepreneur-in-Residence Program**

A team leader who combines scientific, financial/VC and entrepreneurial management experience to:

- Perform due diligence
- Develop biohealth project-focused companies

Proactively identifies and commercializes **market-relevant** intellectual properties from:
- Federal labs
- Universities
- Private sector

### 2014 Status

- **4** EIRs
- **3** Licenses Granted
- **2** Spinouts
- **1** Submitted Application License

### 2015 Outcomes

- **15** Current Clients
- **7** Pending Clients
- **1** Potential New Clients

- Grow portfolio companies to 20
- Develop specific goals for each portfolio company and aggregate into overall 2015 goal
Who are the Entrepreneurs-in-Residence?

**Ram Aiyar (NHLBI)**
Ram assists the National Heart Lung and Blood Institute (NHLBI) in translating disruptive science into commercially viable technologies. He works with the relevant stakeholders within the NIH to develop commercial plans and/or develop licensing opportunities such that the NIH technologies can be translated into commercially viable entities that will solve unmet medical needs of patients.

**Ken Malone (UM Ventures)**
Ken has built his career on creating economic value from science. Whether it was developing new business lines for global corporations or spinning out new ventures from universities, he has engaged in the commercialization of hundreds of new products in advanced materials and life sciences.

**Todd Chappell (EIR Consultant)**
Todd assists the Office of Technology Transfer (OTT) in the evaluation of existing technologies, provide an entrepreneurial perspective on new licensing proposals from start-up companies, advise on opportunities for new ventures, assist with developmental strategies, and mentor scientists to help ensure their research becomes commercially valuable.

**Albine Martin (EIR Consultant)**
Dr. Albine Martin brings over 20 years of product commercialization and corporate development experience with 3 public companies located in Maryland and representing the biotechnology, diagnostics and life sciences sector. She has also served as a member of Active Angels, Inc where she syndicated and provides diligence for early stage investments.

Pending:
5 new NIH EIRs
Small Business Innovation Research (SBIR) Grant

- $2.2 billion annual United States Government program coordinated by the Small Business Administration provides grants or contracts to small businesses to spur technological innovation
- Grants awarded in 3 phases between $100,000 and $1.5 million
- Non-dilutive
BHI Federal Funding Assistance

- $2.2 billion annual United States Government program coordinated by the Small Business Administration provides grants or contracts to small businesses to spur technological innovation
- Grants awarded in 3 phases between $100,000 and $1.5 million
- Non-dilutive
BHI Federal Funding Assistance

Running Total – Small Businesses Assisted

7 Awards won; $2.25M in funding
22 Projects supported by BHI funds
121 Projects Reviewed
46 Grant Proposals Submitted
BHI Startup Package

Corporate Legal
VENABLE LLP

Intellectual Property
InHouse Patent Counsel

Clinical Services
DP Clinical

Accounting

Laboratory Space

Incubation
BioHealth Innovation

Banking
M&T Bank
CAPITAL BANK

Payer Advisory Services

Scientific Data Management Services

Grant Consulting
ADVI
CMTP
BiOIT SOLUTIONS, INC.
bbc
ScienceSherpa
BHI interacts with companies and technologies at various stages in the biohealth industry from the results of basic research to companies currently selling products in the market. At these multiple levels of maturity, BHI evaluates whether the organization can help progress the scientist, inventor, entrepreneur, and/or business manager to support the growth of the entity.

We have a dedicated co-working space at our headquarters in Rockville where we support client companies with the goal of progressing the business model for the company.

The BHI Incubator is a member of MBIA, NBIA, and is a certified Maryland TEDCO Incubator.
Increased investments in the **mobile and healthcare sectors** helped boost the median size of angel and angel group syndicate rounds

Mobile health technologies projected to be worth **$11.8 billion by 2018**

Source: 2014 Halo Report
A Health IT Accelerator is an intensive 16 week program that admits top-recruited companies and entrepreneurs, provides a curriculum and network of experienced mentors in business, marketing and product development in the Health IT arena to “accelerate” top companies.

- Retain promising high growth HIT entrepreneurs in MD

- **Partners:**
  - BioHealth Innovation, Inc.
  - Johns Hopkins University
  - DreamIt Ventures
  - Economic Alliance of Greater Baltimore
  - Northrop Grumman
  - Kaiser Permanente
  - DBED
<table>
<thead>
<tr>
<th>Company</th>
<th>Service</th>
<th>Location</th>
</tr>
</thead>
<tbody>
<tr>
<td>Aegle</td>
<td>Wearable biometric devices</td>
<td>Baltimore, MD</td>
</tr>
<tr>
<td>Avhana Health</td>
<td>Practicing smarter medicine</td>
<td>Baltimore, MD</td>
</tr>
<tr>
<td>CogniBSE</td>
<td>Mobile Cognitive Rehabilitation</td>
<td>Talinn, Estonia</td>
</tr>
<tr>
<td>Emocha</td>
<td>Mobile Information Platform</td>
<td>Baltimore, MD</td>
</tr>
<tr>
<td>Protenus</td>
<td>Protecting Patient Data</td>
<td>Baltimore, MD</td>
</tr>
<tr>
<td>RESPI</td>
<td>Respiratory Medical Device</td>
<td>Athens, Greece</td>
</tr>
<tr>
<td>Patient Feed</td>
<td>Inpatient Care Collaboration</td>
<td>Pittsburgh, PA</td>
</tr>
<tr>
<td>Phobious</td>
<td>Augmented Reality Treatment</td>
<td>Barcelona, Spain</td>
</tr>
<tr>
<td>Quantificare</td>
<td>Digital Workflow Management</td>
<td>Baltimore, MD</td>
</tr>
<tr>
<td>DreamIt Accelerator Companies 2</td>
<td></td>
<td></td>
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<tr>
<td>--------------------------------</td>
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</tr>
<tr>
<td><strong>Baton</strong></td>
<td>A mobile app designed to ensure more efficient patient handoffs between hospital teams.</td>
<td>Baltimore, MD</td>
</tr>
<tr>
<td><strong>Sisu Global Health</strong></td>
<td>Makes devices for the “most challenging” medical environments.</td>
<td>Grand Rapids, MI</td>
</tr>
<tr>
<td><strong>DECISIVE HEALTH</strong></td>
<td>A platform that helps practices</td>
<td>San Francisco</td>
</tr>
<tr>
<td><strong>InsightMedi</strong></td>
<td>A photosharing network for the healthcare industry</td>
<td>Spain</td>
</tr>
<tr>
<td><strong>Real Dietitian</strong></td>
<td>A telehealth platform focused on increased access to dietitians</td>
<td>Chicago, IL</td>
</tr>
<tr>
<td><strong>REDOX</strong></td>
<td>A modern API that enables software developers to integrate with legacy health IT systems.</td>
<td>Baltimore, MD</td>
</tr>
</tbody>
</table>
Montgomery County Healthtech Accelerator

- Business accelerator for health startups in 2015
- 5 month formal co-working program with 7 month continuation
- Connect founders with a strong mentor network
- Help founders grow into a company ready for pilot testing and
- Cohorts of 8 - 10 companies and their founders recruited globally
- Up to $50,000 in stipends per company
- Product focus
- Software developer pool
- Long term support/transition into Montgomery County Incubator Network
- Close proximity to NIH, FDA, HHS, Health companies, international trade representatives and BioHealth Innovation
US Venture Capital Investment

2007

4,211 Deals
$31.9 billion Investment
$7.6 million Average Deal Size
410 Active* VC Firms

2014

4,356 Deals
$48.3 billion Investment
$11.1 million Average Deal Size
138 Active* VC Firms

* VC firms include funds and independent individual investors.

Source: NVCA | CB Insights
# US Angel Investment

<table>
<thead>
<tr>
<th>Year</th>
<th>Angel Investors</th>
<th>Companies Financed</th>
<th>Angel Investment</th>
<th>Avg. Deal Size</th>
</tr>
</thead>
<tbody>
<tr>
<td>2007</td>
<td>258,200</td>
<td>57,120</td>
<td>$26.0 billion</td>
<td>$478,000</td>
</tr>
<tr>
<td>H1 2014</td>
<td>143,140</td>
<td>30,270</td>
<td>$10.1 billion</td>
<td>$332,120</td>
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</table>
Will provide direct seed and early-stage equity investments ranging from $500,000 to $2,000,000

Focused on BioHealth companies that fall into the 4 categories: Therapeutics, Medical Devices, Diagnostics, and Health IT

Goal: Achieve a $20,000,000 to $50,000,000 initial fund

Expectation: 30% of companies generating 10x the original investment

2015 – Target first close
BHI International Soft Landing

China  Netherlands
Estonia  North America
Germany  South America
Greece  Spain
India  UAE
Korea
Maryland Regional Biotech Forum

Tech Council of MD
9210 Corporate Boulevard
Suite 470
Rockville, MD 20850

MARYLAND BIOTECH FORUM
AstraZeneca/MedImmune, BioHealth Innovation, and the Tech Council of Maryland have partnered to host a comprehensive two-day biotechnology industry forum that is focused on the Maryland region. Policymakers will discuss growing the biotech ecosystem, while world-renowned leaders from the commercial and academic sectors will talk about their roles in driving development and workforce innovation. Several prominent leaders will be speaking at the event, including Soriot, Executive Director and Chief Executive Officer, AstraZeneca; Martine Rothblatt, Chairman and CEO of United Therapeutics; Rachel King, CEO and founder of GlycoMimetics; Joel Marcus, Chairman, CEO, and founder of Alexandria Real Estate Equities, and Maryland Governor Larry Hogan (invited).

Company showcase breakout sessions will highlight some exciting developments that have come out of the area in diagnostics, therapeutics, medical devices, and health IT. We will also have several targeted and topical scientific and breakout sessions. Join us for an event that will spotlight a world-class biopharmaceutical community that has been a significant economic driver for the region over the past decade.

This is a free, invitation-only event. Seating is limited, so early registration is encouraged. REGISTER AT WWW.MARYLANDBIOTECHFORUM.COM
BHI Website
The BHI website has news, an events calendar, research publications, regional organization feature stories and resources for the biohealth industry.

http://www.biohealthinnovation.org

BHI News
BHI’s weekly e-newsletter highlights the Central Maryland region’s news articles, national biohealth trends and feature stories.

http://www.biohealthinnovation.org/news
## Entrepreneur Training Programs

<table>
<thead>
<tr>
<th>Program</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>DC I-corps</td>
<td>DC I-corps is a custom commercialization program for biohealth related technologies and startup companies. The six-week program guides teams through a rigorous market assessment and validation process ultimately creating a viable business model.</td>
</tr>
<tr>
<td>NIH</td>
<td>The BHI Commercialization Consulting Club is a place where BHI's EIRs and Commercialization Consultants can discuss all aspects of the technologies being researched and make new networking connections.</td>
</tr>
<tr>
<td>FastTrac</td>
<td>The FastTrac program is a practical, hands-on, entrepreneur-learning program designed to help entrepreneurs hone the skills needed to create, manage, and grow a successful business.</td>
</tr>
<tr>
<td>INNoVATE</td>
<td>The INNoVATE program provides applied training for postdoctoral fellows, research scientists, and other professionals who want to start life science based companies.</td>
</tr>
</tbody>
</table>

*Not currently active*
BHI: The Triple Bottom Line

Grows high-paying jobs and businesses

Expands tax base; improves economic vitality

...and benefits human health!
BHI Key Staff

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22 Baltimore Road | Rockville, MD 20850
bhi@biohealthinnovation.org

The Wire Hardware store
- BHI’s Office Space

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Ram Aiyar
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Managing Director, Economic Development
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Ashwin Kulkarni
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awilson@biohealthinnovation.org